

**A SMALL TRUTH  
TO MAKE LIFE  
*100%***

*(Tempered by the realities of life)*

With no apologies at all to: those who think that the whole cannot be greater than the sum of its parts.

From a *strictly* mathematical viewpoint ...

**what is 100%?**

Ever wonder about those people who say they are putting out 100%?  
We have all been to those meetings where someone wants you to give over 100%.

**What really makes up 100% in life?**

Often our language shapes our lives – so if we equate the letters of our alphabet with the numbers 1 through 26, some simple arithmetic might help you answer these questions.

With no apologies at all to: any linguists who might think of the above set of equations as an abuse of language.

**If**

**A B C D E F G H I J K L M N O P Q R S T U V W X Y Z**

**is equal to**

**1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26**

With no apologies at all to: any linguists who might think of the above set of equations as an abuse of language.

# *Leadership*

L+E+A+D+E+R+S+H+I+P

$$12+5+1+4+5+18+19+8+9+16 = 97\%$$

# *Knowledge*

K+N+O+W+L+E+D+G+E

$$11+14+15+23+12+5+4+7+5 = 96\%$$

With no apologies at all to: those who think that the whole cannot be greater than the sum of its parts.

*Love*

L+O+V+E

$$12+15+22+5 = 54\%$$

*Luck*

L+U+C+K

$$12+21+3+11 = 47\%$$

(Don't most of us think this is the most important?)

With no apologies at all to: those who think that either love or luck is everything.

*Then what does constitute 100% ?*

*Money ? ... NO .*

M+O+N+E+Y

13+15+14+5+25 = 72%

*Hard Work ? ... Close .*

H+A+R+D+W+O+R+K

8+1+18+4+23+15+18+11 = 98%

With no apologies at all to: those who think that money counts for more than hard work.

Every problem has a solution,  
if we only, perhaps, change our  
attitude.

To reach the top, to that *100%*,

what we really need to do is to go  
just a little bit further

and take a closer look at our...

With no apologies at all to: those who think that  
some problems will never go away.

# *ATTITUDE*

A+T+T+I+T+U+D+E

1+20+20+9+20+21+4+5 = 100%

It is *OUR ATTITUDE* towards  
Life and Work that makes OUR  
Lives and Effort *100%*!

With no apologies at all to: those who think that  
the whole cannot be greater than the sum of its parts.



# ATTITUDE IS EVERYTHING

Change Your Attitude ...

And You Change Your Life !!!

With no apologies at all to: anyone who hasn't tried it.